Are your business ready for a training management system?

Ready for a change? Do not jump on board a Training management

system until you know if you actually need it.

# Checklist

**Check of the statements that are true for your training business.**

[ ]  Registrations come to us via e-mail.

[ ]  Our team registers participants for courses manually.

[ ]  We have inefficient processes related to issuing course certificates, resending course certificates and/or using a registration system and a course certificate system that do not interact.

[ ]  We use many different systems and documents to handle course activities. These do not interact and we must therefore process the same information several times.

[ ]  We lose a lot of money on cancellations.

[ ]  We lack quick insight into the data and key indicators that are necessary to be able to make good decisions.

[ ]  We must manually follow up participants with registration confirmations, reminders, sending out course material, course certificates and the like.

[ ]  We lack good solutions for following up corporate customers and their employees' course history with us.

[ ]  We spend a lot of time following up on outgoing and inbound communication with course participants.

[ ]  We have complicated, manual processes related to moving information from the registration system to the invoicing system.

[ ]  There are many employees involved in our courses, and we spend a lot of time planning resource use, reminders and follow-up of tasks.

[ ]  We spend a lot of time updating course information in our marketing channels.

[ ]  Personal information is stored in many different systems and documents, and we have little overview of where it flows.

[ ]  We lack insight into what our participants really think about our courses, as well as what competence they are left with after completing the course.

[ ]  We lack good solutions to be able to effectively market and sell courses to customers we already have in our own database.

# What now?

Did you tick off more than two of the bullet points in the list above? If yes: A training management system is needed for you to be able to grow your training business with higher profit. Learn more about how FrontCore Training Management solution can help you [here](https://frontcore.com/products/training-management-software-system/).